

Course Name	Date	Start Time
ARES - 21st Century Prospecting Techniques	7/1/2009	11:00AM
ARES - The CENTURY 21 Listing Presentation	7/1/2009	9:00AM
VSS - Pricing Your Listing to Sell	7/1/2009	11:00AM
Capitalizing on Market Dynamics-4 (Marketing Properties)	7/2/2009	12:00PM
Capitalizing on Market Dynamics-5 (Buyers)	7/2/2009	2:00PM
Social Networking and Developing an Online Business Plan	7/2/2009	12:00PM
VSS - Pricing Your Listing to Sell	7/2/2009	2:00PM
ARES - Impress Your Customers with Exceptional Service	7/7/2009	9:00AM
ARES - Target Marketing and Specialization	7/7/2009	11:00AM
ARES - The CENTURY 21 Listing Presentation	7/8/2009	3:00PM
Capitalizing on Market Dynamics-6 (Negotiating)	7/8/2009	1:00PM
CGRN Basic	7/8/2009	2:00PM
VSS - Market Yourself as a Real Estate Expert	7/8/2009	12:00PM
VSS - Turning Around Situations Gone Sour	7/8/2009	2:00PM
Capitalizing on Market Dynamics-3 (Sustaining Business)	7/9/2009	3:00PM
CGRN Referral Mgmt for Agents	7/9/2009	2:00PM
VSS - Generating Outbound Referrals - Agents	7/9/2009	6:00PM
VSS - Pricing Your Listing to Sell	7/9/2009	4:00PM
VSS - Quality Service Survey - Overview	7/9/2009	1:00PM
ARES - Impress Your Customers with Exceptional Service	7/10/2009	6:00PM
ARES - The CENTURY 21 Listing Presentation	7/10/2009	9:00AM
VSS - Market Yourself as a Real Estate Expert	7/10/2009	4:00PM
VSS - Pricing Your Listing to Sell	7/10/2009	11:00AM
Navigating Century21.com Comsumer Site	7/13/2009	12:00PM
ARES - Contact Management: Make Technology Work for You	7/13/2009	3:00PM
ARES - Working with Buyers	7/14/2009	3:00PM
Blogging for Online Visibility	7/14/2009	12:00PM
Success through your Value Package	7/14/2009	2:00PM
VSS - Combating Limited Services Brokerage	7/14/2009	5:00PM
VSS - Excelling Online-Building and Maintaining an Effective Web Site	7/14/2009	4:00PM
VSS - <i>FTC-Do Not Call-Selling in a Do Not Call World</i>	7/14/2009	11:00AM
VSS - Overview of Relocation and Referrals	7/14/2009	2:00PM
VSS - Recruiting I - Developing an Effective Plan	7/14/2009	2:00PM
VSS - Your Guide to CLS Online Training	7/14/2009	12:00PM
eCampaigns	7/15/2009	4:00PM
Navigating Century21.com Comsumer Site	7/15/2009	6:00PM
Social Networking and Developing an Online Business Plan	7/15/2009	2:00PM
VSS - 21Online.com for Agents	7/15/2009	5:00PM
VSS - Anatomy of a House	7/15/2009	2:00PM
VSS - Learning to Learn Online Using WebEx	7/15/2009	2:00 PM
VSS - Recruiting II - Developing-Communicating Your Value Pkg	7/15/2009	2:00PM
VSS - Regulatory and Environmental Issues in Real Estate	7/15/2009	5:00PM
ARES - 21st Century Prospecting Techniques	7/16/2009	9:00AM
Blogging for Online Visibility	7/16/2009	11:00AM
Success through your Value Package	7/16/2009	2:00PM
VSS - 21 Online.com for Brokers	7/16/2009	5:00PM

VSS - Recruiting III - Advertising, Prospecting, Re-recruiting	7/16/2009	2:00PM
ARES - Target Marketing and Specialization	7/17/2009	11:00AM
CREST EDG Class One	7/20/2009	2:00 PM
VSS - Mortgage Listing Sheet	7/20/2009	7:00PM
ARES - Contact Management: Make Technology Work for You	7/21/2009	12:00PM
Blogging for Online Visibility	7/21/2009	2:00PM
CREST EDG Class Two	7/21/2009	2:00 PM
Success through your Value Package	7/21/2009	12:00PM
Success through your Value Package	7/21/2009	9:00AM
VSS - Awards, Events and Recognition Made Easy	7/21/2009	1:00 PM
CREST EDG Reports	7/22/2009	2:00 PM
Success Planning	7/22/2009	2:00PM
VSS - Staying in Touch Means Repeat Business	7/22/2009	12:00PM
CREST EDG Commercial Lease & Prop Mgmt	7/23/2009	2:00 PM
Success Achieving	7/23/2009	5:00PM
VSS - Portraying a Professional Image	7/23/2009	3:00PM
Success through your Value Package	7/27/2009	7:00PM
VSS - Enhancing Your Listings on Century21.com	7/27/2009	5:00PM
ARES - Handling Expireds	7/28/2009	6:00PM
Social Networking and Developing an Online Business Plan	7/28/2009	1:00PM
VSS - Catching Hungry Lions: The Making of Top Performers	7/28/2009	9:00PM
VSS - CENTURY 21 Hispanic Services	7/28/2009	3:00PM
VSS - Going Green - Becoming an Eco-Agent	7/28/2009	4:00PM
VSS - Merrill's Marketing Solutions	7/28/2009	7:00PM
How to Have an Open House By Design	7/29/2009	12:00PM
Social Networking and Developing an Online Business Plan	7/29/2009	4:00PM
Success Planning	7/29/2009	9:00PM
VSS - Building a Destination Office	7/29/2009	2:00PM
VSS - How to Build a Slide Show	7/29/2009	2:00PM
Basics of REO, Foreclosure, and Short Sale Properties	7/30/2009	5:00PM
Success Achieving	7/30/2009	2:00PM
VSS - Incorporating CREATE21 Into Your Local Training	7/30/2009	7:00PM
VSS - Learning to Learn Online Using WebEx	7/30/2009	4:00 PM
VSS - The Power of Brand Marketing	7/30/2009	12:00PM
VSS - How to Build a Slide Show	7/31/2009	10:00AM
VSS - Is it a Stall or an Objection?	7/31/2009	12:00PM
CGRN Basic	8/3/2009	11:00 AM
Capitalizing on Market Dynamics-1 (Changing Mkt)	8/4/2009	12:00PM
CGRN - Referral Mgmt for Agents	8/4/2009	11:00 AM
VSS - Turning Around Situations Gone Sour	8/4/2009	2:00PM
ARES - Handling Expireds	8/5/2009	5:00PM
ARES - Impress Your Customers with Exceptional Service	8/5/2009	3:00PM
Capitalizing on Market Dynamics-4 (Marketing Properties)	8/5/2009	2:00PM
Capitalizing on Market Dynamics-1 (Changing Mkt)	8/6/2009	6:00PM
Capitalizing on Market Dynamics-5 (Buyers)	8/6/2009	2:00PM
Social Networking and Developing an Online Business Plan	8/6/2009	12:00PM
VSS - Market Yourself as a Real Estate Expert	8/6/2009	4:00PM

VSS - Portraying a Professional Image	8/6/2009	6:00PM
ARES - Target Marketing and Specialization	8/7/2009	11:00AM
ARES - Working with Buyers	8/7/2009	1:00PM
Blogging for Online Visibility	8/7/2009	3:00PM
VSS - Quality Service Survey - Overview	8/7/2009	9:00AM
VSS - Regulatory and Environmental Issues in Real Estate	8/10/2009	3:00PM
ARES - Impress Your Customers with Exceptional Service	8/11/2009	12:00PM
Capitalizing on Market Dynamics-6 (Negotiating)	8/11/2009	3:00PM
VSS - Market Yourself as a Real Estate Expert	8/11/2009	2:00PM
VSS - Relocation Content and Your Web Site	8/11/2009	6:00PM
VSS - Your Guide to CLS Online Training	8/11/2009	4:00PM
ARES - FSBOs-Fastest Source of Business Opportunities	8/12/2009	6:00PM
VSS - <i>FTC-Do Not Call-Selling in a Do Not Call World</i>	8/12/2009	3:00PM
VSS - Learning to Learn Online Using WebEx	8/12/2009	2:00 PM
VSS - Overview of Relocation and Referrals	8/12/2009	2:00PM
VSS - Pricing Your Listing to Sell	8/12/2009	4:00PM
ARES - The CENTURY 21 Listing Presentation	8/13/2009	9:00AM
VSS - 21 Online.com for Brokers	8/13/2009	7:00PM
VSS - Catching Hungry Lions: The Making of Top Performers	8/13/2009	9:00PM
VSS - Pricing Your Listing to Sell	8/13/2009	11:00AM
Capitalizing on Market Dynamics-4 (Marketing Properties)	8/14/2009	2:00PM
VSS - Generating Outbound Referrals - Agents	8/14/2009	12:00PM
CREST EDG Class One	8/17/2009	11:00 AM
Navigating Century21.com Consumer Site	8/17/2009	5:00PM
VSS - Combating Limited Services Brokerage	8/17/2009	3:00PM
ARES - Contact Management: Make Technology Work for You	8/18/2009	4:00PM
ARES - Handling Expireds	8/18/2009	7:00PM
CREST EDG Class Two	8/18/2009	11:00 AM
VSS - Anatomy of a House	8/18/2009	1:00PM
VSS - Awards, Events and Recognition Made Easy	8/18/2009	1:00 PM
VSS - eReferral	8/18/2009	6:00PM
VSS - Staying in Touch Means Repeat Business	8/18/2009	9:00PM
CREST EDG Reports	8/19/2009	11:00 AM
eCampaigns	8/19/2009	7:00PM
VSS - Combating Limited Services Brokerage	8/19/2009	9:00PM
VSS - Going Green - Becoming an Eco-Agent	8/19/2009	2:00PM
VSS - The Power of Brand Marketing	8/19/2009	12:00PM
CREST EDG Commercial Lease & Prop Mgmt	8/20/2009	11:00 AM
VSS - Portraying a Professional Image	8/20/2009	3:00PM
VSS - Building a Destination Office	8/24/2009	12:00PM
VSS - eReferral	8/24/2009	12:00PM
VSS - Mortgage Listing Sheet	8/24/2009	2:00PM
ARES - 21st Century Prospecting Techniques	8/25/2009	4:00PM
Blogging for Online Visibility	8/25/2009	5:00PM
eCampaigns	8/25/2009	3:00PM
Success through your Value Package	8/25/2009	1:00PM
VSS - 21Online.com for Agents	8/25/2009	6:00PM

VSS - Enhancing Your Listings on Century21.com	8/25/2009	3:00PM
Basics of REO, Foreclosure, and Short Sale Properties	8/26/2009	4:00PM
Social Networking and Developing an Online Business Plan	8/26/2009	11:00AM
VSS - 21Online.com for Agents	8/26/2009	9:00AM
VSS - CENTURY 21 Hispanic Services	8/26/2009	2:00PM
VSS - Learning to Learn Online Using WebEx	8/26/2009	4:00 PM
Basics of REO, Foreclosure, and Short Sale Properties	8/27/2009	5:00PM
Blogging for Online Visibility	8/27/2009	2:00PM
How to Have an Open House By Design	8/27/2009	5:00PM
VSS - 21 Online.com for Brokers	8/27/2009	3:00PM
VSS - 21Online.com for Agents	8/27/2009	12:00PM
VSS - Incorporating CREATE21 Into Your Local Training	8/27/2009	7:00PM
Social Networking and Developing an Online Business Plan	8/28/2009	10:00AM
VSS - How to Build a Slide Show	8/28/2009	12:00PM
Social Networking and Developing an Online Business Plan	8/31/2009	3:00PM
VSS - Is it a Stall or an Objection?	8/31/2009	5:00PM
ARES - FSBOs-Fastest Source of Business Opportunities	9/1/2009	1:00PM
Capitalizing on Market Dynamics-6 (Negotiating)	9/1/2009	3:00PM
CGRN Basic	9/1/2009	1:00PM
ARES - The CENTURY 21 Listing Presentation	9/2/2009	6:00PM
CGRN - Referral Mgmt for Agents	9/2/2009	1:00PM
VSS - Merrill's Real Estate Tools for Success	9/2/2009	4:00PM
ARES - FSBOs-Fastest Source of Business Opportunities	9/3/2009	11:00AM
ARES - FSBOs-Fastest Source of Business Opportunities	9/3/2009	9:00AM
ARES - FSBOs-Fastest Source of Business Opportunities	9/4/2009	2:00PM
VSS - Merrill's Real Estate Tools for Success	9/4/2009	12:00PM
ARES - Working with Buyers	9/8/2009	1:00PM
Social Networking and Developing an Online Business Plan	9/8/2009	3:00PM
VSS - Generating Outbound Referrals - Agents	9/8/2009	1:00PM
VSS - Merrill's Real Estate Tools for Success	9/8/2009	3:00PM
VSS - Merrill's Marketing Solutions	9/8/2009	4:00PM
VSS - Relocation Content and Your Web Site	9/8/2009	6:00PM
ARES - 21st Century Prospecting Techniques	9/9/2009	4:00PM
Capitalizing on Market Dynamics-5 (Buyers)	9/9/2009	6:00PM
VSS - Regulatory and Environmental Issues in Real Estate	9/9/2009	9:00PM
VSS - Your Guide to CLS Online Training	9/9/2009	7:00PM
Capitalizing on Market Dynamics-1 (Changing Mkt)	9/10/2009	3:00PM
Social Networking and Developing an Online Business Plan	9/10/2009	11:00AM
Success Planning	9/10/2009	4:00PM
VSS - 21Online.com for Agents	9/10/2009	9:00AM
VSS - CENTURY 21 Home Protection Plan (HPP)	9/10/2009	10:00AM
VSS - Going Green - Becoming an Eco-Agent	9/10/2009	6:00PM
VSS - Turning Around Situations Gone Sour	9/10/2009	1:00PM
ARES - Working with Buyers	9/11/2009	12:00PM
VSS - 21Online.com for Agents	9/11/2009	2:00PM
CREST EDG Class One	9/14/2009	2:30PM
VSS - Enhancing Your Listings on Century21.com	9/14/2009	7:00PM

VSS - Incorporating CREATE21 Into Your Local Training	9/14/2009	5:00PM
ARES - Handling Expireds	9/15/2009	7:00PM
Capitalizing on Market Dynamics-3 (Sustaining Business)	9/15/2009	4:00PM
CREST EDG Class Two	9/15/2009	2:30PM
VSS - Market Yourself as a Real Estate Expert	9/15/2009	6:00PM
VSS - The Power of Brand Marketing	9/15/2009	9:00PM
ARES - Target Marketing and Specialization	9/16/2009	9:00AM
CREST EDG Reports	9/16/2009	2:30 PM
Success Achieving	9/16/2009	12:00PM
VSS - CENTURY 21 Hispanic Services	9/16/2009	7:00PM
VSS - Is it a Stall or an Objection?	9/16/2009	5:00PM
VSS - Learning to Learn Online Using WebEx	9/16/2009	2:00 PM
VSS - Turning Around Situations Gone Sour	9/16/2009	11:00AM
ARES - 21st Century Prospecting Techniques	9/17/2009	3:00PM
ARES - Impress Your Customers with Exceptional Service	9/17/2009	2:00PM
ARES - Working with Buyers	9/17/2009	1:00PM
CREST EDG Commercial Lease & Prop Mgmt	9/17/2009	2:30PM
Social Networking and Developing an Online Business Plan	9/17/2009	12:00PM
Success through your Value Package	9/17/2009	10:00AM
VSS - Quality Service Survey - Overview	9/17/2009	12:00PM
Basics of REO, Foreclosure, and Short Sale Properties	9/18/2009	1:00PM
Capitalizing on Market Dynamics-3 (Sustaining Business)	9/18/2009	3:00PM
Social Networking and Developing an Online Business Plan	9/18/2009	3:00PM
VSS - Market Yourself as a Real Estate Expert	9/18/2009	1:00PM
ARES - Contact Management: Make Technology Work for You	9/21/2009	6:00PM
VSS - eReferral	9/21/2009	4:00PM
Navigating Century21.com Consumer Site	9/22/2009	7:00PM
VSS - Awards, Events and Recognition Made Easy	9/22/2009	1:00 PM
VSS - Building a Destination Office	9/22/2009	12:00PM
VSS - Catching Hungry Lions: The Making of Top Performers	9/22/2009	2:00PM
VSS - Combating Limited Services Brokerage	9/22/2009	9:00PM
How to Have an Open House By Design	9/23/2009	5:00PM
VSS - Merrill's Marketing Solutions	9/23/2009	3:00PM
VSS - Anatomy of a House	9/24/2009	3:00PM
VSS - <i>FTC-Do Not Call-Selling in a Do Not Call World</i>	9/24/2009	3:00PM
VSS - Overview of Relocation and Referrals	9/24/2009	2:00PM
VSS - Relocation Content and Your Web Site	9/24/2009	4:00PM
VSS - Your Guide to CLS Online Training	9/24/2009	6:00PM
eCampaigns	9/28/2009	2:00PM
Navigating Century21.com Consumer Site	9/28/2009	12:00PM
ARES - Contact Management: Make Technology Work for You	9/29/2009	5:00PM
VSS - eReferral	9/29/2009	3:00PM
VSS - Is it a Stall or an Objection?	9/29/2009	2:00PM
VSS - Portraying a Professional Image	9/29/2009	3:00PM
ARES - Handling Expireds	9/30/2009	6:00PM
Blogging for Online Visibility	9/30/2009	6:00PM
Navigating Century21.com Consumer Site	9/30/2009	4:00PM

VSS - Learning to Learn Online Using WebEx	9/30/2009	4:00 PM
VSS - Staying in Touch Means Repeat Business	9/30/2009	4:00PM