



JUNE 2010

LEARNING OPPORTUNITIES

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

- 2nd: 7:00pm CLS The CENTURY 21 Listing Presentation
9:00pm CLS Contact Management Made Easy
- 3rd: 12:00pm CLS The CENTURY 21 Listing Presentation
2:00pm CLS Contact Management Made Easy
- 7th 10:00am CLS Working With Buyers
12:00pm CLS Managing and Responding to Internet Leads
2:00pm CLS Target Marketing and Specialization
4:00pm CLS Impress Your Customers with Exceptional Service
- 8th 2:00pm CLS Listing Strategies for Today's Market
7:00pm CLS Handling Expireds
9:00pm CLS Social Networking and Developing an Online Business Plan
- 9th 1:00pm CLS 21st CENTURY Prospecting Techniques
1:00pm CLS Search Engine Optimization for Real Estate Pros
12:00pm CLS Success Achieving
2:00pm CLS Turning Around Situations Gone Sour
3:00pm CLS Listing Strategies for Today's Market
3:00pm CLS Working With Buyers
- 10th 10:00am CLS eCampaigns
3:00pm CLS 21Online for Agents
7:00pm CLS Market Yourself as a Real Estate Expert

- 14th 7:00pm CLS Target Marketing and Specialization
- 15th 12:00pm CLS Going Green—Becoming an Eco—Agent
2:00pm CLS Portraying a Professional Image
- 16th: 11:00am CLS FTC Do Not Call Selling in a Do Not Call World
3:00pm CLS Learning to Learn Online Using WebEx
3:00pm CLS Recruiting Roadmap to Success
5:00pm CLS Recruiting Top Performers
- 17th: 4:00pm CLS Regulatory and Environmental Issues in Real Estate
6:00pm CLS Staying in Touch Means Repeat Business
- 18th: 11:00am CLS How to Build a Slide Show
5:00pm CLS Blogging
7:00pm CLS PEP Overview for managers
- 22nd 4:00pm CLS FSBOs—Fastest Source of Business Opportunities
6:00pm CLS Success Planning
7:00pm CLS Negotiating
- 23rd 9:00am CLS Pricing Your Listing to Sell
12:00pm CLS The Power of Brand marketing
2:00pm CLS Attitude Preserve and Stay on Track
7:00pm CLS Handling Expireds
9:00pm CLS Social Networking and Developing an Online Business Plan
- 24th 12:00pm CLS Success Achieving
3:00pm CLS Anatomy of a House
- 25th 11:00am CLS PEP Overview for Managers
9:00pm CLS Blogging
- 28th 9:00pm CLS Learning to Learn Online Using WebEx
11:00pm CLS Your Guide to CLS Online Training
- 29th 10:00am CLS 21Online.com for Agents

[Register For A CLS Class by Logging into 21online—CLICK HERE](#)